

Hillsboro Hops – Project Update



Project Overview

Project Drivers

- Elevated to "High A"
- New season: April to September
- Requirement: meet facility standards by 2024/2025
- Opportunities

Project Development Approach

- Partnership
- Community Benefit
- Mitigate "Loss of Use"
- Weigh against other priorities
- Financial sustainable for all





Progress since last update



SRG POPULOUS

Project Design/Build

- 10% Design Programming and Concept at RTF COMPLETE
- 10% Design at alternative location

Financing plan

- \$18M City Contribution TLT
- Hops securing private financing

Agreement(s) with Hops

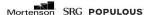
- MOU on Exclusive Negotiating Agreement
- Interim cost allocation agreement 1 – signed by all parties
- MOU for exploring alternative location at GFRC
- Interim cost allocation agreement 2 – on CC agenda
- Negotiating terms for final agreement - ongoing



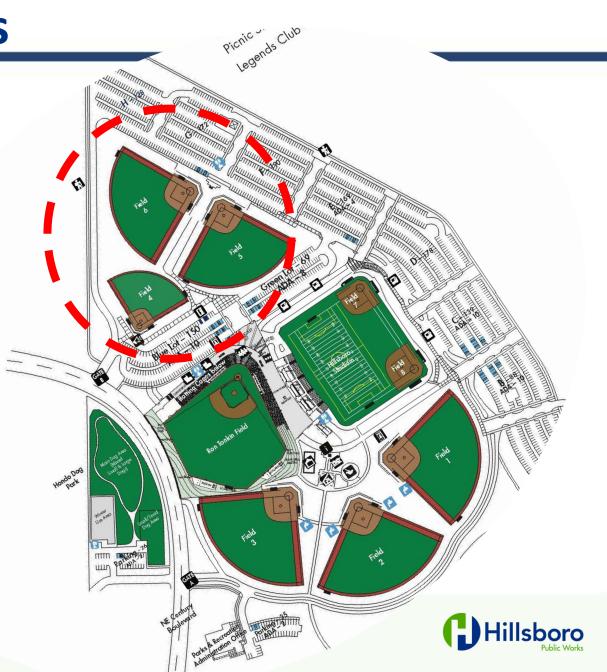
RTF Expansion

- Estimate:
 - \$160M
- Site constraints
 - Utility conflicts
 - Shared facility spaces
 - Construction sequencing
 - 2024 deadline
- Loss of use mitigation
 - Brown Middle School

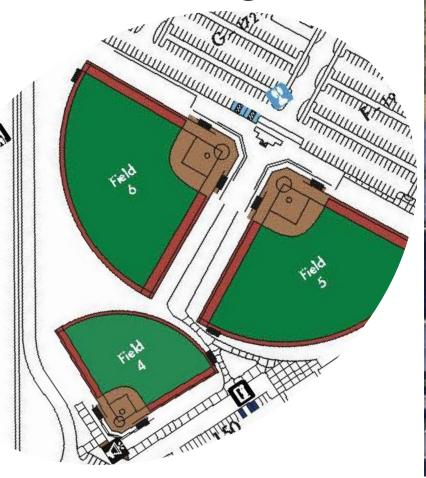
















- Estimate:
 - \$120M
- "New" Build
 - Less constraints
 - No shared facility spaces
 - Additional time 2025
 - RTF opportunities
- DRAFT-Loss of use mitigation
 - Turf Fields 4, 5, 6
 - Ron Tonkin Field
 - Brown Middle School





Project Outlook

Next steps @ new site

- Savings in first phase allowed the project to absorb alternatives analysis
- Programming work repurposed from initial concept
- Complete 35% Design
 - Land Use
 - Permitting
- Complete 65% Design
 - Early Procurement
 - Start Earthwork
- Set Contract Price (GMP)
 - Vertical construction



Receive funding



Project Budget Comparison

	Ron Tonkin Remodel *			New Stadium **		
Transient Lodging Tax (financed)		10,000,000	6%		18,000,000	15%
Financed by the City Paid by the HOPS		30,000,000	19%			
City Funded/HOPS Financed		40,000,000	25%		18,000,000	15%
Financed by the HOPS		100,000,000	63%		82,000,000	68%
State/Other Funding?		20,000,000	13%		20,000,000	17%
Total Estimated Project Costs (High End)	\$	160,000,000	100%	\$	120,000,000	100%
* Costs include last use						
* Costs include lost use						
** Costs do not include lost use						



Transient Lodging Taxes

- County Tax 9% (City receives approx. 2.5%)
 - 2019-20 = \$1.6M
- State Tax 1.5% (City share 0%)
- City Tax 3%
 - Tax enacted in August 2017
 - Sunsets in 2026-27 without City Council action
 - Governed by ORS 320.350 –70% of net revenue from a new or increased local TLT shall be used to fund tourism promotion or tourism – related facilities
 - Revenue in 2019-20 = \$1.93M
 - Uses
 - \$8M Wingspan
 - Washington County Visitors Association



- Costs spent to date: \$2.1M
 - Concept Planning: \$75,000
 - Economic Impact Analysis: \$20,000
 - Design to date: \$2M
- Projected total costs: \$95 120M
 - 35% to 65%: \$3.5M
 - Early Procurement: \$3.7M
 - Early Grading: \$4M
 - 65% to Final Design: \$4M
 - Construction: \$75.8 \$76.8M
 - Potential add-ons
 - Soft costs + price escalation



Strategy on Agreements

Interim agreement

- Path to keep project on schedule
- Interim Cost Agreement 1 Cost split : 25% (City)/75% (Hops)
- Interim Cost Agreement 2 Cost split : 20% (City)/80% (Hops)
- Develop a Guaranteed Maximum Price (GMP)
- Provides time for Hops to secure additional financing
- Opportunity to negotiate final agreement

Final agreement

- Roles and responsibilities
 - Programming, operations and maintenance of the new facility
- Payment schedule and term
- Future capital costs
- Other TBD



- Things in the works...
 - Hops financial plan to be finalized
 - Not a 'typical' project
 - Schedule GMP
 - Short-term programming impacts
 - City financing
 - Licensing/use agreement



- Opportunities
 - New, modern entertainment facility in ballpark
 - Re-imagine RTF
 - Additional space for staff
 - Complement new ballpark
 - Increase recreation opportunities Brown
 - Revenue potential Hops and RTF
 - Tournament(s) potential
 - RTF and Brown



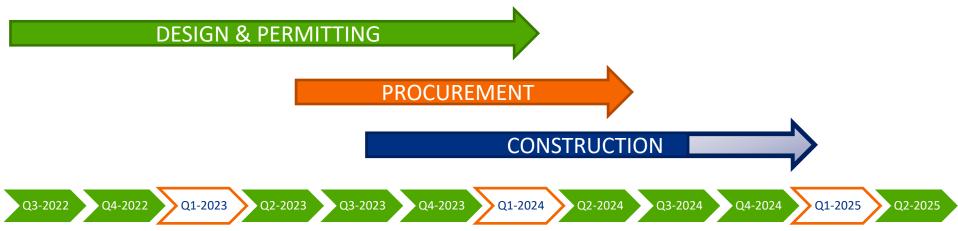
Hillsboro Hops Update

- Project goals and vision
- Year round event venue- we've seen this successful in other markets
- Financial commitment and progress- Feasibility Study
- Community commitment Access, Inclusive, Affordable
- All in



Next Steps

- Execute Interim agreement version 2
- Execute Amendment to Design/Build to GMP
- Finalize financing plan
- Develop final agreement with Hops
- Finalize loss of use mitigation plan
- Build improvements



https://www.hillsboro-oregon.gov/our-city/hillsboro-major-projects/ron-tonkin-field-expansion